

Our financial advisory firm is seeking new Financial Representatives to join our team in Shreveport. Strong applicants will have exceptional interpersonal skills, a history of personal success, and a demonstrated interest in finance, insurance, sales, wealth management or entrepreneurship.

As a Northwestern Mutual Financial Representative, you'll build lasting relationships with your clients and help them achieve their financial and investment goals. Financial Representatives provide expert guidance and innovative solutions for the planning needs of individuals and businesses in the areas of retirement planning, insurance and investment services, estate planning, business planning, education funding, and employee benefits. They strive to understand their clients' goals and dreams in order to develop comprehensive financial solutions that will help their clients reach financial success.

Financial Representatives are given the flexibility to build their own practice while receiving support from our firm's exceptional network of financial and sales specialists, training and educational programs, and mentoring opportunities.

Financial Services & Sales Responsibilities:

- Digging deep with clients to help formulate financial strategies
- Developing tailored financial solutions for each client
- Training and coaching from executives in the financial and insurance field
- Making calls to prospective clients
- Consulting with clients and prospects to formulate financial strategies
- Attending managerial team meetings to set and implement goals

We prefer Financial Representatives to have leadership, sales, or financial services related experience, including but not limited to:

- Wealth management and/or insurance
- Executive leadership
- Community influencers
- Former athletes
- Military background
- Prior sales and/or business experience preferred

Compensation and Benefits:

- Exceptional income potential
- Leadership opportunities
- Sponsorship of licensing/credentialing

- Development stipends
- Expense allowance
- Comprehensive medical coverage
- Retirement package; pension plan
- Group life and disability income insurance

Devotion to its policy owners has led Northwestern Mutual through 150 years of industry success. Some of our accolades include:

- #97 on Fortune 500 in 2017
- "World's Most Admired" Company in our Industry by Fortune in 2016
- Top 125 Companies for Training & Development (2009-2016)
- Top 10 Independent Broker Dealer by Financial Planning Magazine ('05-'16)
- Top 50 Companies to Launch a Career With by Business Week from ('06-'16)
- Named one of the "50 Best Companies to Sell For" by Selling Power magazine
- Named one of the "50 Best Places to Launch a Career" by BusinessWeek magazine
- Top 10 independent broker-dealers

Northwestern Mutual has always received the highest possible financial strength ratings from the four major ratings agencies:

- M. Best: A++
- Fitch Ratings: AAA
- Standard & Poor's: AAA
- Moody's Investors Service: AAA

To learn more about Northwestern Mutual, check out www.northwesternmutual.com

Or find us on:

Facebook: www.facebook.com/northwesternmutual

Youtube: www.youtube.com/user/northwesternmutual

Twitter: www.twitter.com/NM_News

Job Type: Full-time

Application Questions

Contact information: Brandon Emmer 318-227-0711 or brandon.emmer@nm.com